Company Profile

Rapid Labs Limited is an independent Biotechnology company specialising in the medical diagnostics business. Established in 2008, we are engaged in the development, production, sourcing and worldwide distribution of quality diagnostic reagents, Febrile Antigens, test kits, dehydrated culture media, EIA, rapid tests, Glass Vials, Bottles and HDPE packing solutions.

Rapid Labs was founded and is entirely owned by the management team of 4; Ian Christopher CEO, Carla Smolarek, Finance Director, Rowland King, Sales Director and Adam Mitchel, Non-executive Director.

have grown from an initial sales revenue of USD60,000 to over USD1,600 in 8 years and are still growing rapidly, more than doubling the number of employees in 2 years, with further plans to expand production and into new export markets.

The Rapid Labs team have each more than 17 years of experience in manufacturing, sourcing and delivering Quality Products Globally. The CEO has worked in senior management positions for Baxter Healthcare, Biotec Laboratories Ltd, and Lab21 Healthcare, with a broad knowledge of international medical device markets and an entrepreneurial approach to business development.

Our Finance Director has experience of working for Volvo, and Healthcare organisations such as Biotec Laboratories Ltd, Newmarket Laboratories and the NHS, with a proven track record of controlling the finances in clinical diagnostic manufacturing and export company.

International Sales is headed by a highly experienced Sales Director with over a decade of international clinical diagnostic product sales expertise gained with Biotec Laboratories and Lab21 with experience in international markets, having worked with more than 65 different countries, supplying end users, Ministries of Health, Distributors & Agents and NGO’s. Together with the Operations Director has built an expanding but solid customer base.

Our Technical department has a long track record in the design and production of a broad range of proprietary medical diagnostic products and are committed to continue to develop new products. We have well established links with UK academic institutions and diagnostic organisations that we work closely with in many areas.

Our collective expertise ensures that our raw material costs are controlled, production activities are streamlined and in accordance to international standards, whilst our finished products are quickly and efficiently dispatched and processed through customs with internationally accepted documentation.
The glass vial and bottle division offers a bespoke design and production service using the latest CAD design systems enabling us to supply custom vials to many government institutions and private companies.

The warehousing, manufacturing, packaging, sales, distribution and administration functions of the business are conducted from our premises in Essex, England.

The Rapid Labs product range is classified into the following product groups:
- Elisa Kits
- Rapid Devices & Strip Tests
- Urinalysis Strips
- Drugs of Abuse Kits (Urine and Saliva samples)
- Febrile Antigens
- Syphilis Screening and Confirmation
- Rapid Latex Tests
- ABO Blood Grouping reagents
- Rhesus Blood Grouping reagents
- Lectin Blood Grouping reagents
- Rare Blood Grouping reagents and support Products
- Chromogenic Dehydrated Culture Media
- Dehydrated Culture Media
- Bacteriology, Discs Rings, Supplements, Bacterial Identification.

Rapid Labs is a forward thinking organisation that responds quickly to customer feedback creating unique solutions for our customers and market demands.

Rapid Labs is committed to meeting the needs of our customers by supplying first-class products manufactured within the framework of the latest internationally recognized standards. ISO 9001:2008 + ISO 13485:2016

Rapid Labs exports goods through its established distributor network, NGOs and purchasing house organisations to over 90 countries including the following:

Algeria, Angola, Albania, Austria, Bangladesh, Benin, Botswana, Burkina Faso, Burundi, Cameroon, Chad, Chile, Columbia, DR Congo, Egypt, Eritrea, Ethiopia, France, Fuji, Gabon, Guinea, Guinea-Bissau, Germany, Georgia, Ghana, Greece, Guiana, Haiti, Holland, Honduras, Japan, Kazakhstan, Kingdom of Saudi Arabia, Kenya, Laos, Iraq, India, Indonesia, Ireland, Italy, Iran, Ivory Coast, Jordan, Kuwait, Libya, Madagascar, Malawi, Mauritius, Mexico, Mongolia, Morocco, Nigeria, Niger, Namibia, Nepal, Oman, Pakistan, Peru, Poland, Portugal, Philippines, Qatar, Romania, Rwanda, Senegal, Sierra Leone, Serbia, Suriname, Malaysia, Moldova, Montenegro, Myanmar, Scotland, South Africa, Spain, Sri Lanka, Sudan, Suriname, Sweden,
Switzerland, Tanzania, The Gambia, Togo, Tunisia, Turkey, UAE, Uganda, UK, Venezuela, Vietnam, Yemen, Zambia and Zimbabwe.

Rapid Labs is Registered to supply the European Union, under the IVD Directive where CE Marked products may be marketed and sold in all member EU States.